

# Project **ADRIA\_Alliance** - ADRIAtic cross-border ALLIANCE for the promotion of energy efficiency and climate change adaptation



# Kick- off Meeting 27-28 July 2020



# Project presentation: Territorial challenges, project's approach, transnational cooperation



## **Context analysis**

The whole project area is characterized by a strong vulnerability to climate change and energy dependency, by the need to identify and promote new development models centered on strong environmental and social sustainability.

The common challenge of the project is to succeed in transferring to involved territories the real opportunity to ensure sustainable growth, which has at its core technological innovation, new business models, strong territorial planning skills, all tended to overcome present environmental problems.



The Apulian and Molisans' territories consider RES as a new area of development and economic growth; they already signed the Covenant of Mayors and have decided, through this project, to join the new CoM and commit to its renewed goals.

The Countries of Albania and Montenegro are beginning to address RES and climate change adaptation, thus joining this Project represents a smart strategy to “fill the gap” with other EU Countries and learn from them.

All Partners are aware that the energy and climate-change strategic planning operated by local Authorities is **strictly linked to skills and readiness owned by local SMEs active in the field of energy services** to realize "Green Economy" works: thus, the capacity building of SMEs represents another territorial challenge that the project aims to tackle.



## European Green Deal

Striving to be the first climate-neutral continent

Launched in December 2019 by the European Commission.

The European Green Deal provides a roadmap with actions to:

- boost the efficient use of resources by moving to a clean, circular economy
- restore biodiversity and cut pollution.

It outlines investments needed and financing tools available, and explains how to ensure a just and inclusive transition.

**The EU will be climate neutral in 2050.**



**ADRIA\_Alliance** is aimed to increase the transnational IT-AL-ME **cooperation** focusing on the energy challenge, through a strong awareness-raising action based on the potential for economic development provided by Green Economy.

The ability to bring together knowledge and experiences to develop innovative and cross-border approaches to territorial planning on the two sides of the Adriatic is the real challenge that the Project pursues, and represents its strong innovation added-value.



## **Project approach**

To raise awareness in Partners' territories about the urgent need to modify current energy uses with the aim to promote greater environmental sustainability and safety in relation to climate change.

This approach aims to generate new economy models and job opportunities. It is a “bottom-up” approach, adopted to encourage wide social participation, and the solutions that will be implemented will all have a strong boost in innovation, in relation to both technological solutions for buildings energy efficiency and renewable energy production





An innovative action will be to foster the capacity building process aimed to SMEs and their networks, based on the ESCo model that promotes at the same time energy saving and renewable energy production investments, capable of generating Green Economy jobs.

RES will be promoted to enable citizens and SMEs to be aware of their innovative role as “Prosumer” or “Energy Citizens”, ie families and/or SMEs that produce energy from renewable sources and that are able to manage their energy demand or production in a flexible way.



The Project will promote the realization of **small scale demonstrative investments** by involved LAs, with the aim to sensitize National and Regional governments to adopt funding strategies that consider of primary importance the support to LAs in realizing energy saving+RES production interventions on public buildings/plants/etc.



In relation to energy governance and climate adaptation, all involved Municipalities will join the **new CoM**, realizing their **Sustainable Energy and Climate Action Plans (SECAPs)** (with the exclusion of ESCOOP), an innovative tool used, up to now, by a small number of Municipalities at EU level.



The signing of the Covenant of Mayors for Climate & Energy (one of Project deliverables) is an EU common initiative of the utmost importance, since it is able to gather single Municipalities towards a common goal. The challenge that the Project aims to address is the establishment of a long-term dialogue with citizens and local stakeholders on energy and climate issues, to propose common solutions, especially in contiguous geographic areas such as those of the Ionian-Adriatic basin.



## Project main results

1. Subscription by LAs to the new Covenant of Mayors (target value: 19 Municipalities); the subsequent realization of "Sustainable Energy and Climate Action Plans - SECAPs" (target value: 2 single and 2 joint SECAPs)



## Project main results

2. Training of local professionals on new business models and support to their transition to the "ESCo" model (target value: 4 Community Consortia for Renewable Energy - CCRE supported in the whole Project area)



## Project main results

3. Creation of support services to SMEs and citizens (target value; 4 support services desks).



## Project main results

4. Implementation of pilot interventions for energy efficiency of public buildings, the production of energy from RES (4 pilot actions)





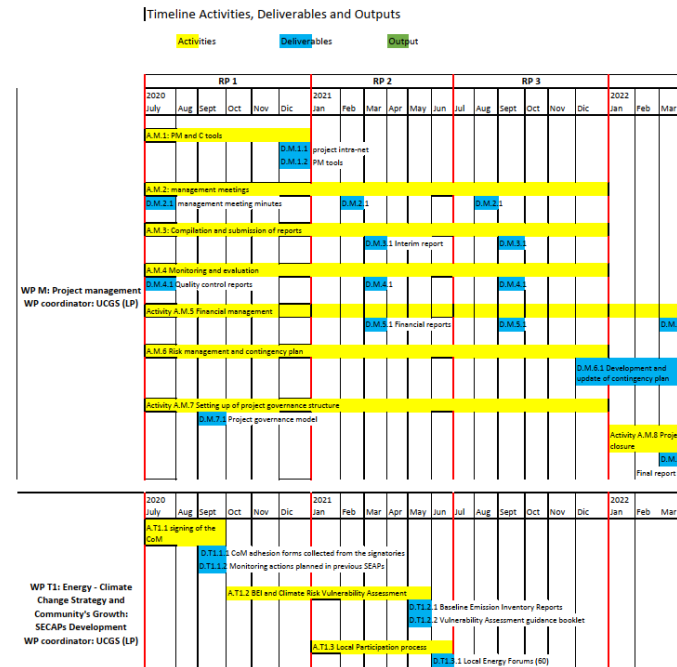
## **Project main results**

**Joint results** will be:

- to identify the CO2 emission reduction targets and strategies to fight climate-change that partners will commit to within 2030;
- increased efficiency of public buildings and increased energy production from RES;
- increased commitment by local SMEs active in the RES market to the needs of each area



# Project activities, deliverables and timetable overview



# THANK YOU FOR YOUR ATTENTION



# Project **ADRIA\_Alliance** - ADRIAtic cross-border ALLIANCE for the promotion of energy efficiency and climate change adaptation



# Kick- off Meeting 28 July 2020



# WP T1

## Energy - Climate Change Strategy and Community's Growth: SECAPs Development



**WP responsible partner:**

**Union of Municipalities of Grecìa Salentina**



The project consortium will support Municipalities in their territories to sign the new **Covenant of Mayor for Climate and Energy**, developing **SECAPs** and obtaining their approval in Governing Bodies.

Main activities will consist in: to encourage the engagement between public bodies, communities and technicians, energy companies, ESCOs to create the conditions for new forms of cooperation.





UCGS, GAL MOLISE, MMM and MoT will develop their SECAPs in the eligible areas , compiling the baseline CO2 emission inventory based on real data and in defining actions and strategies.

FEDERESCO will support the engagement of local energy companies, participating to local forums, supplying innovative contributions to SECAPs implementation in terms of involvement of the private-public funds. Ministry of Economy of Montenegro will observe, study and register all the dynamic interconnections between the stakeholders to support the replication of project scheme.



## 4 activities

Activity A.T1.1 - Strategy development and signing of the Covenant and monitoring of existing SEAPs

Activity A.T1.2 - Baseline Emission Inventories in selected Municipalities and Climate Risk Vulnerability Assessment

Activity A.T1.3 - Participation process with citizens and local stakeholders

Activity A.T1.4 - SECAPs Finalisation



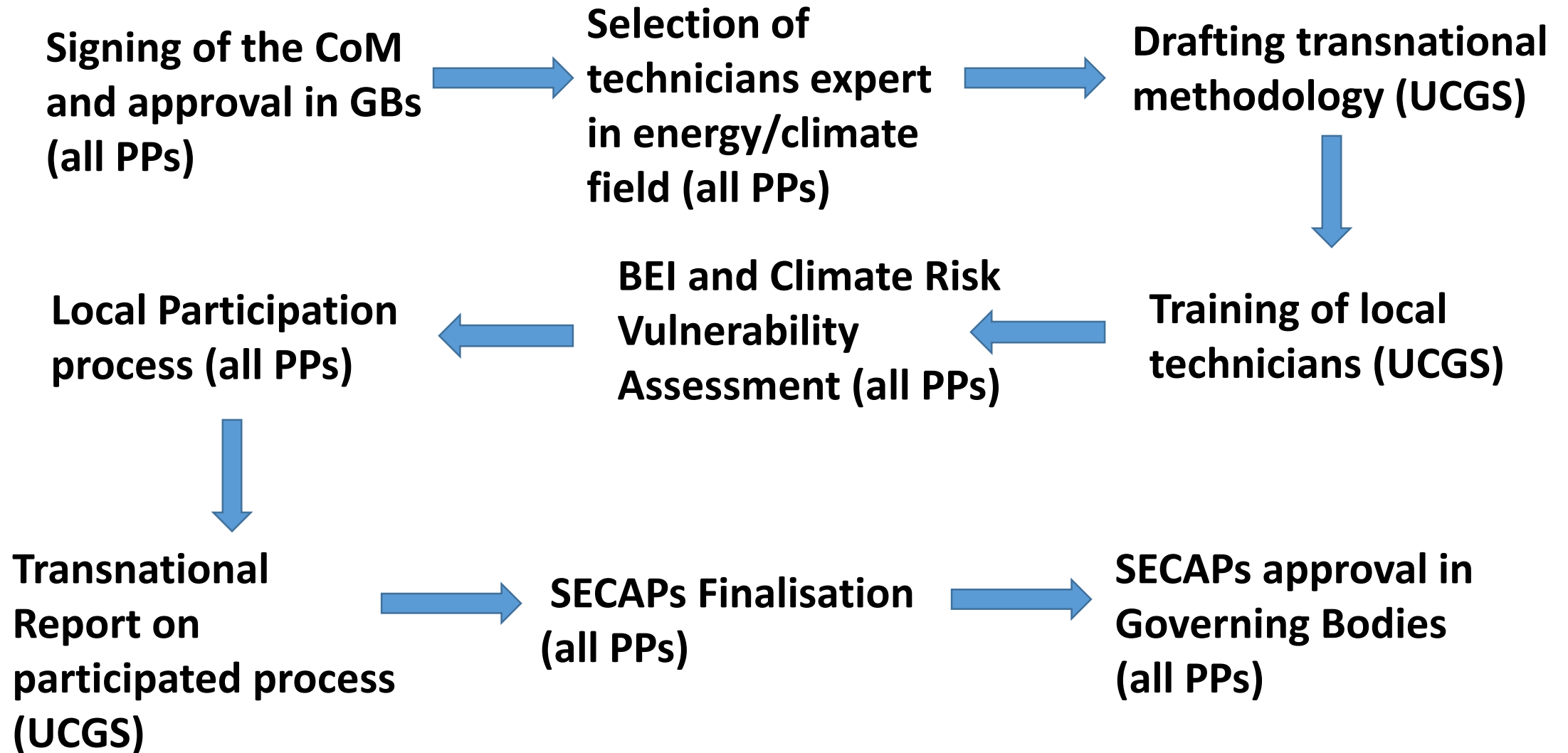
## PLEASE NOTE:

WP T1 foresees both “desk” activities and “field” activities.

Due to COVID19 emergency, all scheduled “field” activities are subject to changes according to restrictions set up by each National government.



## Main steps:



# Deliverables and timetable

## Activity A.T1.1 - Strategy development and signing of the Covenant and monitoring of existing SEAPs

Deliverable number	Description	Delivery date
DT 1.1.1	CoM adhesion forms collected from the Signatories	09/2020
<del>DT 1.1.2</del>	<del>Monitoring actions planned in previous SEAPs</del>	<del>09/2020</del>



# Deliverables and timetable

## Activity A.T1.2 - Baseline Emission Inventories in selected Municipalities and Climate Risk Vulnerability Assessment

Deliverable number	Description	Delivery date
D.T 1.2.1	Baseline Emission Inventory Reports (one in each area - UCGS, GAL MOLISE, MMM and MoT)	05/2021
D.T1.2.2	Vulnerability Assessment guidance booklet	05/2021



# Deliverables and timetable

## Activity A.T1.3 - Participation process with citizens and local stakeholders

Deliverable number	Description	Delivery date
D.T1.3.1	Local Energy Forums	06/2021
D.T1.3.2	Climate Change Labs	06/2021
D.T1.3.3	Report on participated process	06/2021



# Deliverables and timetable

## Activity A.T1.4 - SECAPs Finalisation

Deliverable number	Description	Delivery date
D.T1.4.1	SECAPs approval in Governing Bodies	12/2021





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# **Interreg - IPA CBC**

Italy - Albania - Montenegro



**Interreg IPA CBC Italy – Albania – Montenegro Programme 2014/2020**

## **Project**

**ADRIA\_Alliance – ADRIatic cross-border ALLIANCE for the promotion of energy efficiency and climate change adaptation**

**Project No. ITALME 397/NORMAL**

**2ND CALL FOR PROJECTS IPA II CBC ITALY-ALBANIA-MONTENEGRO - TARGETED**

## **Kick Off Meeting**

**Tuesday 28 July 2020 | 9.00**

**Martano (LE) – Italy**

## **Thematic focus**

**WP T2 Capacity building of local governance systems in energy sector**

**ESCOOP**

**European Social Cooperative –  
Cooperativa Sociale Europea – sce**



**[www.escoop.eu](http://www.escoop.eu)**

# Summary

**WP Start date: 07/2020**

**WP End date: 12/2021**

**Partners involved: All PPs**

**The WP contributes to the creation of economically and environmentally more competitive and innovative local systems from which socio-economic and environmental advantages can be generated both for local communities and for companies. This will contribute to generating positive impacts in the local territories involved, by the improvement of the quality of life of the local communities following an increase of new jobs based on new skills, new business opportunities, economic growth and sustainable development.**

# Project main output

## **T.2.1 Cross border innovative community and business model for energy efficiency development**

- a) Analysis of the ESCo market in the territories concerned;**
- b) Analysis of the organization of the Community Consortium model for Renewable Energy (CCRE);**
- c) Dissemination and mainstreaming of the CCRE model and support for the establishment of a Cross Border Consortium, consisting of UCGS + GAL MOLISE + MMM + MoT and ESCOOP, through suitable training courses (start-up in the energy sector);**
- d) Organization of a training format for Energy Management Expert training.**

# Target Groups

**The target groups this WP focuses on are:**

- 1) the local system of SMEs operating in the field of energy efficiency and production which will benefit from strengthening of the market for Energy Service Companies (ESCOs) while considering the possibility of a new organization model in the form of CCRE and networks of enterprises;**
- 2) citizens and local communities whose benefits will go from the possibility of being directly involved in this type of activity to the environmental and health advantages of living in rural areas;**
- 3) municipalities and, more in general, local authorities.**

# Activities

## Activity A.T2.1

**Building-up Local Governance systems for implementation of municipal energy efficiency regulations**

**Activity Start date: 07/2020**

**Activity End date: 06/2021**

## Activity A.T2.2

**ESCOs market strenghtening and identification of new management models**

**Activity Start date: 01/2021**

**Activity End date: 12/2021**

## **Activity A.T2.1**

**ESCOOP will organize (within local communities of PPs) the following activities:**

- Support to local target communities in the development of energy efficiency regulations in the residential and building sectors;**
- Structuring of an ICT-based repository on energy consumption and renewable energy production in public buildings;**
- Increasing and sharing knowledge about decarbonization and climate adaptation issues to the local SME systems, as well as the potential of the Green Economy, through the implementation of participatory processes with universities, local actors (PA, companies, citizens, NGOs) and energy experts.**



# Deliverables

**D.T2.1.1 Meetings with Local Governance systems stakeholders:** organization of 4 participatory meetings with all the actors of the local governance Systems involved (political/technical representatives of Municipalities, citizens, companies, NGOs), in order to raise awareness about the pursuit of energy efficiency interventions.

**D.T2.1.2 Analysis of the local legal framework for energy efficiency in residential and building sector:** analysis of the European/national/regional laws on the issue of energy efficiency.

**D.T2.1.3 Structuration of an ICT-based repository of energy data:** Development of an ICT-based repository to contain all the information related to the energy consumption and production (from RES) in public buildings, on the basis of existing best-practices.

**D.T2.1.4 Designing the Local Governance system Model for energy sector managing (4 reports):** Participatory elaboration of a model for the management of governance processes for the planning and management of RES sector. ESCOOP will support PPs in defining a governance model that is essential to create market conditions for ESCos aiming to invest in "marginal" areas.

## Activity A.T2.2

- **Analysis of the possible ESCO market in the territories concerned;**
- **Analysis of the organization and functioning of the Community Consortium model for Renewable Energy (CCRE);**
- **Dissemination and mainstreaming of the CCRE and support for the establishment of a Cross Border Consortium through tutoring and consulting activities by the Cross Border Incubator (start-up in the energy sector);**
- **Organization of a training format for the training of Energy Management Experts, which will be necessary for the implementation of the ESCO market in the target areas. These professionals will be in charge to promote the development of RES sector also through the use of financial instruments that enhance sustainable investments in rural areas.**

# Deliverables

**D.T2.2.1 ESCOs market analysis (report)** in the target areas.

**D.T2.2.2 Analysis of CCRE model and identification of existing best-practices (report)**

Identification of CCRE management model (considering also the role of "Community cooperatives") to foster the participation of people to share the benefit associate to energy efficiency operations.

**D.T2.2.3 Support to the creation of startups in the sector by the Cross Border Incubator (n. 4 CCRE created)**

Creation of startups in the energy efficiency sector. Focus on the Public-Private partnerships and the Best Available Technologies (BAT) in the sector will be particularly highlighted. Sectoral agents will identify and eventually join national/transnational networks of sectoral operators and SMEs.

**D.T2.2.4 Course format for the training of Energy Management Experts (n.1 report and n.1 training format)**

Identification of training needs in PPs territories on the energy efficiency issue and development of a course format for Energy Management Experts (following the most recent European law and indications) to overtake the lack of sectoral expertise.

# **ESCOOP Contact Details**

## **Main office – Italy**

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WP3 Pilot Demonstrative Actions  
**Municipality of Tuzi**  
**Project partner 5**

Kick off meeting  
28<sup>th</sup> July, 2020  
Adela Bahović





# Summary Implementation Description

- Foreseen interventions are recognized as actions planned in each PP SECAP: the main issue after the SECAPs formal approval by Municipal Councils is to find the economic resources to implement SECAPs' actions. To solve this issue during the implementation of the pilot actions, each partner will define a financial project plan to manage together with CCRE the investment's program and to evaluate the right cost/benefit ratio, in order to be attractive for ESCOs. It will be important to promote the results of the pilot investment program with a specific communication strategy and, at the same time, to define and approve projects with an high level of innovative solutions to carry on applicative model of partnership between ESCO and LAs about innovative solutions (products and processes). The aim of the WP is to sign four different LA-ESCO agreement based on the results of the four pilot investments.

## Target groups

- ▶ local public authority
- ▶ education/training centre and school
- ▶ SME
- ▶ General public

All the four kind of pilot investments are focused on the Local Authorities energy and environmental management. The implementation of innovative solutions to reduce fuel and electricity in public buildings has a double virtuous effect: the cost reduction of the building management, and the visibility of the investment due to the fact that all the citizens, the pupils, the visibility students will have the opportunity to read directly on a wall screen at the entrance of the building how much energy, how much CO2 reduction is obtained by the program. In each pilot investment all the partners have put on evidence a tool to show the result to all the building's user like a wall screen or something similar. Local CCRE will be involved during the SECAPs development phase to finalize innovative solutions to be applied and during the implementation of the projects.



# Activity A.T3.1 GAL MOLISE Energy Community promotion

Period of implementation of this activity is 01.01.-31.12.2021.budget 48,500.00 EUR.

Deliverable D.T3.1.1

The first public energy community sharing PV production between PA and citizens

The deliverable will be a PV plant in Molise and the constitution of the energy community network.





## Activity A.T3.2 MMM public building efficiency program

Period of implementation of this activity is 01.01.-31.12.2021.budget 57,312.00 EUR.

### Deliverable D.T3.2.1

Systems to reduce electricity consumption in public building using PV technology and energy storage

Two PV plants & energy storage battery in two public buildings

Result of energy saving and costs will be available to citizens via web/screens



## Activity A.T3.3 MoT school

Period of implementation of this activity is 01.01.-31.12.2021. budget 52,519.00 EUR.

Deliverable D.T3.3.1

New biomass boiler system for TUZI school “Mahmut Lekic”

The new boiler system will allow a 35% energy consumption saving and the total abatement of emission of CO2 equivalent



# Activity A.T3.4 Smart School - a small energy measurement grid of UCGS school's buildings

Period of implementation of this activity is 01.01.-31.12.2021. budget 77,490.00 EUR.

Deliverable D.T3.4.1 Smart Metering School Measure System

Installation of smart metering systems in schools and implementation of web sites (one in each Municipality covered by the pilot action) with an energy saving indicator, to measure saved energy in order to promote a "behavior change" among students and pupils.

# Activity A.T3.5 Pilot Investments Review an Impact Evaluation

MoT and MMM will be in charge to analyze the results of the pilot investments in both different impacts:

- ▶ the first about the energy saving values (costs and consumptions)
- ▶ the second about the opportunity to define new model of ESCOs

Deliverable D.T3.5.1

Small pilot investments toward Community Consortium model for Renewable Energy (CCRE)

Report on economic and financial key indicators

# Pilot Project in the Municipality of Tuzi

- ▶ In the urban, central part of the municipality of Tuzi, there is only one primary school – „Mahmut Lekic“.
- ▶ As institution, this public school exists since 1907, Institution changed three building within this period
- ▶ In 2006. the new building was built on new location. The floor of the school is P + 1 (ground floor and one floor). Gross area is 3.800 m2 and net area is 3.200 m2.





# Number of students

Primary school „Mahmut Lekic“ in last three years has:

School year	Number of pupils	Number of classes
2017/2018	1154	59
2018/2019	1146	60
2019/2020	1171	61



# Problems with heating system

- ▶ Since the new building has been built on 2006. heating system was on two boilers brand "Viesman", Vitoplex 270kw and run on oil.
- ▶ Few years later, problems with heating occurred, from year to year
- ▶ Children are having classes two or more days without heating, or stay at home while problem would be fixed.



# Problems with heating system

- ▶ high costs of heating per sezone due to very high cost of fuel
- ▶ Often breaks/leaking of boiler system
- ▶ Children out of school 3-4 time every year due to breaks in the existing boiler system
- ▶ Lack of additional funds to buy new boiler without donor support
- ▶ CO2 pollution caused by using fuel for heating







# Why?

- Because of the constant problems with heating, high costs of heating per heating season and in order to achieve energetic efficiency on act where children could see its effects and raise their awareness, Municipality of Tuzi decided to choose Primary school „Mahmut Lekic“ as a pilot project for the needs of the project Adria\_Alliance

# New boilers

► The old boilers would be replaced with two new boilers, brand „Ekoline Kovan“ – Bosnia and Hercegovina.

The new boiler system will allow a 35% energy consumption saving and the total abatement of emission of CO2 equivalent



# Interreg – IPA CBC

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THANK YOU FOR YOUR TIME

Kick off meeting  
28<sup>th</sup> July, 2020  
Adela Bahović





**Interreg - IPA CBC**  
Italy - Albania - Montenegro



**Project: ADRIA\_Alliance**  
**Kick-Off Meeting, Martano**  
**27-28 July 2020**



**GAL Molise verso il 2000**



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Italy - Albania - Montenegro



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## WP- Communication

Wp Duration: July 2020 – December 2021

The aim of this WP is to provide the project activities and results with a high visibility at local, national and EU levels as well as to promote and support the Covenant of Mayors for Energy and Climate initiative and capitalise on synergies with other relevant projects and initiatives.





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## WP- Communication

In this context the following activities are envisaged:

- Elaboration and implementation of the communication strategy.
- Organization of trasnational Roundtables.
- Development of a multi tool communication package.
- Project promotion on local and trasnational events





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## WP- Communication

Activity : C.1

### **Deliverable D.C.1.**

#### 1. Dissemination and Communication Plan

The aim of the Communication Plan is to present how project partners will interact and network among themselves and with key stakeholders and other target audiences. The Plan presents a systematic series of actions aimed at achieving the project objectives.

**Delivery Date : 09.2020**





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## WP- Communication

Activity : C.1

**Deliverable D.C.1.2** - Project website . Ready at month 4, managed and updated by GAL MOLISE staff until the end of the project. **Delivery date** 10.2020

**Deliverable D.C.1.3** Public mailing list. All users will be invited to subscribe to a mailing list to receive regular project updates. E-news will be shared using existing mailing lists of the project partners **Delivery date** 10.2020

**Deliverable D.C.1.4** Opportunity-based PR Partners will present the project results at events, conferences, working groups, in magazines and newspapers. The project partners' press and media contacts will be used to promote the outcomes of the project at local, regional, national and EU level. The press will also be invited to events. **Delivery date** 12.2021







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## WP- Communication

Activity : C.1

**Deliverable D.C.1.5** Follow-up operation plan. Operation plan to be followed by all PPs in order to organize follow-up activities

**Delivery date 12.2021**

**Deliverable D.C.1.6** Social media strategy

GAL MOLISE will draw a SMM strategy, ready at month 4. Social media management (Facebook and Youtube) activities will be carried out by GAL MOLISE staff until the end of project, recollecting contributions and materials from all PPs .

**Delivery date 10.2020**





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## WP- Communication

Activity : C.2 – Promotion Material

**Deliverable D.C.2.1** Project leaflet to be printed and digitally disseminated; it will contain an overview about ADRIA\_Alliance Project . **Delivery date 01.2021**

**Deliverable D.C.2.2** E-newsletters 4-newsletters will be prepared and distributed through the public mailing list (see D.C.1.3); it will contain useful info on topics related to ADRIA\_Alliance. **Delivery date 12.2021**

**Deliverable D.C.2.3** Final publishable report It will collect a summary of all project results, and it will be used for dissemination activities also beyond project conclusion. **Delivery date: 12.2021**

**Deliverable D.C.2.4** Report on Dissemination activities  
Report on Dissemination activities including articles, energy days, other dissemination events .**Delivery date 12.2021**





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WP- Communication

**Activity A.C.4 Public Event(s) 01.2021 - 06.2021**

**Deliverable D.C.4.1.**

Energy Days in 4 project Areas Events allowing citizens to benefit directly from the opportunities and advantages offered by a more intelligent use of energy





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Thanks for your attention!

Roberto D'Amico

GAL Molise verso il 2000

[rodamico1@hotmail.com](mailto:rodamico1@hotmail.com)




# **Kick off meeting**

## **Targeted Project ADRIA Alliance**

### **Martano (LE), 27 July 2020**

MA/JS of the Interreg IPA CBC Italy-Albania-Montenegro  
Davide Marcianò Project - Legal Officer





*The Interreg IPA CBC Italy-Albania-Montenegro Programme addresses the objectives of the Europe 2020 Strategy and of the Cohesion Policy and intends to give impetus to cooperation in the southern Adriatic, in order to promote smart, inclusive and sustainable development.*

# A new cooperation programme

*Three territories united by the same sea*

*Common history, traditions, and roots*

*Shared needs, and challenges to be faced together*

*Fruitful inter-institutional dialogue*

*Shared projects and partnership agreements*

*Alignment to EU objectives and standards*

**INTERREG IPA CBC ITALY-ALBANIA-MONTENEGRO**

# Programme objectives

- To intensify cooperation in the lower Adriatic area, by implementing joint actions between national and regional institutional and non-profit actors and by fostering **smart, inclusive and sustainable growth**.
- To develop and implement **pilot actions**, to test the feasibility of **new policies, products and services**, and support investment in the sectors of interest.
- To assist participating countries in meeting their national 2020 targets, in view of **pre-accession of Albania and Montenegro to the European Union**.



# Programme priorities

## Axis 1



Strengthening the cross border cooperation and competitiveness of SMEs

## Axis 2



Smart Management of natural and cultural heritage for the exploitation of cross border sustainable tourism and territorial attractiveness

## Axis 3



Environment protection, risk management and low carbon strategy

## Axis 4



Increasing cross border accessibility, promoting sustainable transport service and facilities and improving public infrastructures

# Specific objectives

## PA 1

### SO 1.1-

Enhance the framework conditions for the development of SMEs cross border market

## PA 2

SO 2.1 - Boost attractiveness of natural and cultural assets to improve a smart and sustainable economic development

SO 2.2 Increase the cooperation of the key actors of the area for the delivery of innovative cultural and creative products

## PA 3

SO 3.1 – Increase cross border cooperation strategies on water landscapes

SO 3.2 – Promote innovative practices and tools to reduce carbon emission and to improve energy efficiency

## PA 4

SO 4.1 – Increase coordination among relevant stakeholders to promote sustainable cross border connections in the cooperation area

# Expected results and benefits for territories



PA 1

Increased number of small and medium-sized enterprises through an improved business environment; enhanced SME competitiveness through the development of local cross-border markets and internationalization.



PA 2

Improved attractiveness of natural and cultural assets with the increased delivery of innovative products and services; strengthened environmental protection and conservation of natural habitats; increased structured cooperation and networking in cultural and creative sectors.

# Expected results and benefits for territories



PA 3

**Improved water cycle management, coastal and inland risk prevention and biodiversity safeguard; reduced carbon emissions and improved energy efficiency in the public sector.**



PA 4

**Increased cross-border accessibility via sustainable, efficient, quality transport services and facilities and improved public infrastructures; development of new intermodal maritime-based transport systems.**

# Global allocation and timeline



Axis	Total budget			
	(Fixed in CP)	First call	Thematic	Targeted call
1 Competitiveness	18.541.511,00	7.044.758,63	11.373.934,39	100.000,00
2 Tourism	25.958.116,00	13.120.337,96	9.488.609,41	3.348.063,90
3 Environment	23.176.890,00	6.286.929,32	11.464.117,54	5.402.034,63
4 Transport	15.760.285,00	4.028.303,33	7.000.000,00	4.731.981,67
<b>TOTAL</b>	<b>83.436.802,00</b>	<b>30.480.329,24</b>	<b>39.326.661,34</b>	<b>13.582.080,19</b>
5 Technical Assistance	9.270.756,00			
<b>TOTAL</b>	<b>92.707.558,00</b>			

	2017	2018	2019	2020	2021	2022	2023	2024
Technical assistance								
First call projects								
Thematic projects								
Targeted call projects								





# P.A. 3.2 – ADRIA ALLIANCE – NO. 397



## Partners and Budget

Partner			Programme Co-financing			Contribution					Total Eligible Budget
Partner	Partner Abbreviation	Country	IPAI	IPAI Co-Financing(%)	Percentage Of Total IPAI	Public Contribution			Private Contribution	Total Contribution	
						Automatic Public Contribution	Other Contribution	Total Public Contribution			
Unione dei Comuni della Grecia Salentina	UCGS	ITALIA	210 166.49	85.00 %	36.10 %	37 088.21	0.00	37 088.21	0.00	37 088.21	247 254.70
Molise verso il 2000	GAL Molise	ITALIA	108 606.54	85.00 %	18.65 %	19 165.86	0.00	19 165.86	0.00	19 165.86	127 772.40
ESCOOP Cooperativa Sociale Europea	ESCOOP	ITALIA	89 605.30	85.00 %	15.39 %	0.00	0.00	0.00	15 812.70	15 812.70	105 418.00
Bashkia Malesi e Madhe	MMM	ALBANIA	82 807.00	85.00 %	14.22 %	0.00	14 613.00	14 613.00	0.00	14 613.00	97 420.00
Opština u Tuzi	MoT	ЦРНА ГОРА (CRNA GORA)	90 958.20	85.00 %	15.62 %	0.00	16 051.45	16 051.45	0.00	16 051.45	107 009.65
Sub Total For Partners Inside			582 143.53	---	100.00 %	56 254.07	30 664.45	86 918.52	15 812.70	102 731.22	684 874.75
Sub Total For Partners Outside			0.00	---	0.00 %	0.00	0.00	0.00	0.00	0.00	0.00
Total			582 143.53	---	100,00 %	56 254.07	30 664.45	86 918.52	15 812.70	102 731.22	684 874.75



**Interreg - IPA CBC**

Italy - Albania - Montenegro



EUROPEAN UNION



# Italy-Albania-Montenegro projects

## quality characteristics

### Practical tips for project management



REGIONE PUGLIA

# A quality project...



**Clear need**

... starts with a clear need for it.



**Cooperation  
across borders**

... has in its core cooperation across borders,  
because the results achieved in cooperation  
with others have a bigger impact.



**Competent  
partnership**

... has partners needed to achieve project  
results on board.



**Innovative  
approach**

... goes beyond existing solutions and the state  
of play in the sector and/or the region.





**Relevant solutions**

... is not an isolated island; instead, it is one part of the “bigger picture” in a programme area.



**Long-lasting results**

... has long-lasting achievable joint results.



**Sustainable outputs**

... delivers sustainable outputs that are used by target groups and other stakeholders.



**Value for money**

... represents reasonable value for money.



**Ongoing communication**

... communicates clearly outside the project itself to increase the use of its achievements.

# WARNING !

WHO	WHAT
ALL Partners	Aim to reach concrete results and outputs
ALL Partners	Guarantee a good flux of information inside and outside the partnership Good communication increases public understanding
ALL Partners	Keep an efficient audit trail system (web and paper archive + storage methodology)
ALL Partners	Reach the forecasted spending and activity targets (each partner has to report every six months and has to respect the deadlines fixed by the LP).

# WARNING !

WHO	WHAT
LEAD Partner	Sets up an efficient management system ensuring global sound management and project implementation (e.g. monitors financial and content performance of the whole partnership, guarantees a risk assessment plan; guarantees the correct transferring of IPA funds to PPs)
LEAD Partner	Reports every six months (within three months from the end of the period) activities and verified expenditures to MA/JS

**A good knowledge of the Programme Manual is essential for good project management and for reaching the expected RESULTS!**

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# THANKS FOR YOUR ATTENTION



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