# ESCOOP EUROPEAN SOCIAL COOPERATI

#### Financial statements to 31-12-2021

| Name and id code   |   |  |  |  |
|--|---|--|--|--|
| Company site   | VIA URBE ANGOLO VIA LA SPEZIA - 71042<br>CERIGNOLA (FG) |  |  |  |
| Fiscal code  | 06478540724   |  |  |  |
| Registration number  | FG 000000271587   |  |  |  |
| VAT number   | 06478540724   |  |  |  |
| Share capital Euro 51.975                                    |   |  |  |  |
| Legal form   | Societa' cooperative e loro consorzi                    |  |  |  |
| Activity Code (ATECO)  | 889900  |  |  |  |
| Company being wound up                                       | no  |  |  |  |
| Company with a single shareholder                            | no  |  |  |  |
| Company subject to the management and coordination of others | no  |  |  |  |
| Belonging to a group   | no  |  |  |  |
| Cooperative company Registration number                      | A171326   |  |  |  |

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# **Balance sheet (mandatory scheme)**

|  | 31-12-2021      | 31-12-2020 |
|--|-----------------|------------|
| alance sheet (mandatory scheme)                        |                 |            |
| Assets   |                 |            |
| A) receivables due from shareholders                   | 05.075          | 00.705     |
| To be called   | 25.975          | 26.725     |
| Total receivables due from shareholders (A)            | 25.975          | 26.725     |
| B) Fixed assets  |                 |            |
| I - Intangible fixed assets                            | 22.027          | 40,020     |
| 2) Development costs                                   | 32.607          | 46.030     |
| Total intangible fixed assets                          | 32.607          | 46.030     |
| II - Tangible fixed assets                             | 4 400           | 1 006      |
| 2) plant and machinery                                 | 1.188           | 1.996      |
| industrial and commercial equipment                    | 24.075          | 0.252      |
| 4) other assets  | 8.477<br>33.740 | 9.252      |
| Total tangible fixed assets                            | 33.740          | 11.248     |
| III - Financial fixed assets                           |                 |            |
| 1) equity investments                                  | 20,000          | 00.000     |
| a) subsidiary companies                                | 36.600          | 36.600     |
| d-b) other companies                                   | 4.075           | 4.075      |
| Total equity investments  Total financial fixed assets | 40.675          | 40.675     |
|  | 40.675          | 40.675     |
| Total fixed assets (B)                                 | 107.022         | 97.953     |
| C) Current assets                                      |                 |            |
| II - Receivables                                       |                 |            |
| 1) trade accounts                                      | 400.050         | 472.000    |
| due within the following year                          | 160.659         | 173.606    |
| Total trade accounts                                   | 160.659         | 173.606    |
| 5-b) tax receivables                                   | 044             | 000        |
| due within the following year                          | 244             | 263        |
| Total receivables due from tax authorities             | 244             | 263        |
| 5-d) other receivables                                 | 4 000           | 000        |
| due within the following year                          | 1.992           | 339        |
| Total receivables due from third parties               | 1.992           | 339        |
| Total receivables                                      | 162.895         | 174.208    |
| IV - Liquid funds                                      | 70.005          | 400.040    |
| 1) bank and post office deposits                       | 70.235          | 109.818    |
| 3) cash and equivalents on hand                        | 37              | 37         |
| Total liquid funds                                     | 70.272          | 109.855    |
| Total current assets (C)                               | 233.167         | 284.063    |
| D) Accrued income and prepayments                      | 900             | 445        |
| Total assets   | 367.064         | 409.186    |
| Liabilities and shareholders' equity                   |                 |            |
| A) Shareholders' equity                                | F4 077          | F 4 0==    |
| I - Share capital                                      | 51.975          | 54.975     |
| IV - Legal reserve                                     | 7.518           | 7.518      |
| VI - Other reserves, indicated separately              |                 |            |
| Extraordinary reserve                                  | 18.493          | 15.993     |
| Miscellaneous other reserves                           | (1)             | 2          |
|  |                 |            |

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| Total other reserves   | 18.492   | 15.995   |
|--|----------|----------|
| VIII - Retained earnings (accumulated losses)                  | (37.520) | (38.297) |
| IX - Net profit (loss) for the year                            | 35.405   | 800      |
| Total shareholders' equity                                     | 75.870   | 40.991   |
| Total reserve for severance indemnities (TFR)                  | 15.888   | 9.608    |
| D) Payables  |          |          |
| 3) due to partners for financing                               |          |          |
| due within the following year                                  | 33.217   | 33.217   |
| Total payables due to partners for financing                   | 33.217   | 33.217   |
| 4) due to banks  |          |          |
| due within the following year                                  | 44.009   | 49.990   |
| Total payables due to banks                                    | 44.009   | 49.990   |
| 6) advances  |          |          |
| due within the following year                                  | 24.565   | 71.422   |
| Total advances   | 24.565   | 71.422   |
| 7) trade accounts  |          |          |
| due within the following year                                  | 36.867   | 25.917   |
| Total trade accounts   | 36.867   | 25.917   |
| 12) due to tax authorities                                     |          |          |
| due within the following year                                  | 4.515    | (7.540)  |
| Total payables due to tax authorities                          | 4.515    | (7.540)  |
| 13) due to social security and welfare institutions            |          |          |
| due within the following year                                  | 4.845    | 2.910    |
| Total payables due to social security and welfare institutions | 4.845    | 2.910    |
| 14) other payables   |          |          |
| due within the following year                                  | 127.288  | 182.671  |
| Total other payables   | 127.288  | 182.671  |
| Total payables (D)   | 275.306  | 358.587  |
| Total liabilities and shareholders' equity                     | 367.064  | 409.186  |

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# **Income statement (value and cost of production)**

|   | 31-12-2021 | 31-12-2020 |
|---|------------|------------|
| Income statement (value and cost of production)                 |            |            |
| A) Value of production  |            |            |
| 1) Revenues from sales and services                             | 241.654    | 161.020    |
| 5) Other income and revenues                                    |            |            |
| operating grants  | 49.932     | 6.410      |
| other   | 530        | 1.789      |
| Total Other income and revenues                                 | 50.462     | 8.199      |
| Total value of production                                       | 292.116    | 169.219    |
| B) Costs of production  |            |            |
| 6) Raw, ancillary and consumable materials and goods for resale | 1.549      | 1.558      |
| 7) Services   | 110.272    | 52.372     |
| 8) Use of third party assets                                    | 117        | 0          |
| 9) personnel  |            |            |
| a) wages and salaries   | 91.894     | 56.875     |
| b) related salaries   | 17.965     | 12.954     |
| c) severance  | 6.845      | 4.633      |
| Total payroll and related costs                                 | 116.704    | 74.462     |
| 10) depreciation, amortisation and write downs                  |            |            |
| a) amortisation of intangible fixed assets                      | 13.423     | 13.423     |
| b) depreciation of tangible fixed assets                        | 4.734      | 1.841      |
| Total Amortisation, depreciation and write-downs                | 18.157     | 15.264     |
| 14) Other operating expenses                                    | 7.028      | 23.485     |
| Total cost of production  | 253.827    | 167.141    |
| Difference between value and cost of production (A - B)         | 38.289     | 2.078      |
| C) Financial income and charges                                 |            |            |
| 17) Interest and other financial expense                        |            |            |
| other   | 2.884      | 1.278      |
| Total interest and other financial expense                      | 2.884      | 1.278      |
| Total financial income and expense (15 + 16 - 17 + - 17-bis)    | (2.884)    | (1.278)    |
| Pre-tax result (A - B + - C + - D)                              | 35.405     | 800        |
| 21) Profit (loss) for the year                                  | 35.405     | 800        |

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# Financial statement, indirect method

31-12-2021 31-12-2020

|  | 31-12-2021 | 31-12-2020 |
|--|------------|------------|
| Financial statement, indirect method   |            |            |
| A) Cash flows from current activities (indirect method)  |            |            |
| Profit (loss) for the year   | 35.405     | 800        |
| Payable (receivable) interest  | 2.884      | 1.278      |
| <ol> <li>Profit (loss) for the year before income tax, interest, dividends and capital gains/losses<br/>from conveyances.</li> </ol> | 38.289     | 2.078      |
| Adjustments to non monetary items that were not offset in the net working capital.   |            |            |
| Allocations to preserves   | 6.845      | 4.633      |
| Fixed asset depreciation/amortisation  | 18.157     | 15.264     |
| total adjustments for non-monetary items that were not offset in the net working capital   | 25.002     | 19.897     |
| 2) Cash flow before changing net working capital   | 63.291     | 21.975     |
| Changes to the net working capital   |            |            |
| Decrease/(increase) in payables to customers   | 12.947     | (70.604)   |
| Increase/(decrease) in trade payables  | 10.950     | 3.665      |
| Increase/(decrease) from prepayments and accrued income  | (455)      | 883        |
| Increase/(decrease) from accruals and deferred income  | -          | (1.788)    |
| Other decreases/(other increases) in net working capital   | (89.884)   | 249.325    |
| Total changes to net working capital   | (66.442)   | 181.481    |
| 3) Cash flow after changes to net working capital  | (3.151)    | 203.456    |
| Other adjustments  |            |            |
| Interest received/(paid)   | (2.884)    | (1.278)    |
| Other collections/(payments)   | (565)      | (11.785)   |
| Total other adjustments  | (3.449)    | (13.063)   |
| Cash flow from current activities  | 194.255    | 26.122     |
| B) Cash flows from investments   |            |            |
| Tangible fixed assets  |            |            |
| (Investments)  | (27.226)   | (9.990)    |
| Intangible fixed assets  |            |            |
| (Investments)  | -          | (8.843)    |
| Cash flows from investments (B)  | (27.226)   | (18.833)   |
| C) Cash flows from financing activities  | ,          | , ,        |
| Loan capital   |            |            |
| Increase/(decrease) in short term bank loans   | (5.981)    | (5.924)    |
| Equity   |            |            |
| Capital increase payments  | 224        | -          |
| (Capital repayments)   | -          | (64.021)   |
| Cash flows from financing activities ( C)  | (5.757)    | (69.945)   |
| Increase (decrease) in liquid assets (A ± B ± C)   | 161.272    | (62.656)   |
| Liquid assets at the start of the year   |            |            |
| Bank and post office deposits  | 109.818    | 10.413     |
| Cash and valuables in hand   | 37         | 37         |
| Total liquid assets at the start of the year   | 109.855    | 10.450     |
| Liquid assets at the end of the year   |            |            |
| Bank and post office deposits  | 70.235     | 109.818    |
| Cash and valuables in hand   | 37         | 37         |
| Total liquid assets at the end of the year   | 70.272     | 109.855    |
| · · · · · · · · · · · · · · · · · · ·  |            |            |

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# Financial statement, direct method

|  | 31-12-2021 | 31-12-2020 |
|--|------------|------------|
| Financial statement, direct method                     |            |            |
| A) Cash flows from current activities (direct method)  |            |            |
| Collections from customers                             | 305.063    | 98.615     |
| (Staff payments)                                       | (107.924)  | (71.215)   |
| Interest received/(paid)                               | (2.884)    | (1.278)    |
| Cash flow from current activities                      | 194.255    | 26.122     |
| B) Cash flows from investments                         |            |            |
| Tangible fixed assets                                  |            |            |
| (Investments)  | (27.226)   | (9.990)    |
| Intangible fixed assets                                |            |            |
| (Investments)  | -          | (8.843)    |
| Cash flows from investments (B)                        | (27.226)   | (18.833)   |
| C) Cash flows from financing activities                |            |            |
| Loan capital   |            |            |
| Increase/(decrease) in short term bank loans           | (5.981)    | (5.924)    |
| Equity   |            |            |
| Capital increase payments                              | 224        | -          |
| (Capital repayments)                                   | -          | (64.021)   |
| Cash flows from financing activities (C)               | (5.757)    | (69.945)   |
| Increase (decrease) in liquid assets $(A \pm B \pm C)$ | 161.272    | (62.656)   |
| Liquid assets at the start of the year                 |            |            |
| Bank and post office deposits                          | 109.818    | 10.413     |
| Cash and valuables in hand                             | 37         | 37         |
| Total liquid assets at the start of the year           | 109.855    | 10.450     |
| Liquid assets at the end of the year                   |            |            |
| Bank and post office deposits                          | 70.235     | 109.818    |
| Cash and valuables in hand                             | 37         | 37         |
| Total liquid assets at the end of the year             | 70.272     | 109.855    |

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# **Supplementary Notes to the Financial statements to 31-12-2021**

# Supplementary notes, assets

#### Total receivables for contributions due

|  | Year opening balance | Changes during the year | Year closing balance |
|--|----------------------|-------------------------|----------------------|
| Receivables for contributions due but not called | 26.725               | (750)                   | 25.975               |
| Total receivables for contributions due          | 26.725               | (750)                   | 25.975               |

#### **Fixed assets**

#### Intangible fixed assets

Changes in intangible fixed assets

|                                  | Start-up and expansion costs | Development costs | Industrial patents and intellectual property rights | Other intangible fixed assets | Total intangible fixed assets |
|----------------------------------|------------------------------|-------------------|---|-------------------------------|-------------------------------|
| Year opening balance             |                              |                   |   |                               |                               |
| Cost                             | 2.500                        | 114.054           | 2.158   | 73.459                        | 192.171                       |
| Amortisation (amortisation fund) | 2.500                        | 68.024            | 2.158   | 73.459                        | 146.141                       |
| Balance sheet value              | -                            | 46.030            | -   | -                             | 46.030                        |
| Year closing balance             |                              |                   |   |                               |                               |
| Cost                             | 2.500                        | 114.054           | 2.158   | 73.459                        | 192.171                       |
| Amortisation (amortisation fund) | 2.500                        | 68.024            | 2.158   | 73.459                        | 146.141                       |
| Balance sheet value              | -                            | 32.607            | -   | -                             | 32.607                        |

## Tangible fixed assets

Changes in tangible fixed assets

|                                  | Plant and machinery | Industrial and commercial equipment | Other tangible fixed assets | Total tangible fixed assets |
|----------------------------------|---------------------|-------------------------------------|-----------------------------|-----------------------------|
| Year opening balance             |                     |                                     |                             |                             |
| Cost                             | 12.293              | 1.216                               | 95.063                      | 108.572                     |
| Amortisation (amortisation fund) | 9.197               | 1.216                               | 85.135                      | 95.548                      |
| Balance sheet value              | 1.996               | 0                                   | 9.252                       | 11.248                      |
| Changes during the year          |                     |                                     |                             |                             |
| Increases for purchases          | -                   | 26.227                              | -                           | 26.227                      |
| Total changes                    | -                   | 26.227                              | -                           | 26.227                      |
| Year closing balance             |                     |                                     |                             |                             |
| Cost                             | 12.293              | 26.372                              | 68.747                      | 107.412                     |
| Amortisation (amortisation fund) | 9.197               | 145                                 | 58.819                      | 68.161                      |
| Balance sheet value              | 1.188               | 24.075                              | 8.477                       | 33.740                      |

#### Financial fixed assets

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#### Detail of non-current investments in subsidiary companies

| Company name                     | Town, if in Italy, or foreign state |  |
|----------------------------------|-------------------------------------|--|
| INNOVA-S.C.ImpresaSociale a r.l. | FOGGIA                              |  |

Value of financial assets

# Detail of non-current value of shares in other companies (overview)

| Description Book value Fair value |
|-----------------------------------|
|-----------------------------------|

#### **Current assets**

#### Receivables included among current assets

Changes and deadline of receivables posted to current assets

|   | Year opening balance | Change during the year | Year closing balance | Amount due within 12 months |
|---|----------------------|------------------------|----------------------|-----------------------------|
| Trade receivables included among current assets | 173.606              | (12.947)               | 160.659              | 160.659                     |
| Tax receivables included among current assets   | 263                  | (19)                   | 244                  | 244                         |
| Other receivables included among current assets | 339                  | 1.653                  | 1.992                | 1.992                       |
| Total receivables included among current assets | 174.208              | (11.313)               | 162.895              | 162.895                     |

Breakdown of receivables included among current assets by geographic area

| Geographic area                                 | Total   |
|---|---------|
| Trade receivables included among current assets | 160.659 |
| Tax receivables included among current assets   | 244     |
| Other receivables included among current assets | 1.992   |
| Total receivables included among current assets | 162.895 |

## <u>Liquid funds</u>

|                               | Year opening balance | Change during the year | Year closing balance |
|-------------------------------|----------------------|------------------------|----------------------|
| Bank and post office deposits | 109.818              | (39.583)               | 70.235               |
| Cash and other cash in hand   | 37                   | -                      | 37                   |
| Total liquid funds            | 109.855              | (39.583)               | 70.272               |

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# Supplementary notes, liabilities and net equity

## **Staff severance fund**

|                           | Staff severance fund |  |
|---------------------------|----------------------|--|
| Year opening balance      | 9.608                |  |
| Changes during the year   |                      |  |
| Operating accrual         | 6.689                |  |
| Use in the financial year | 409                  |  |
| Total changes             | 6.280                |  |
| Year closing balance      | 15.888               |  |

## Payables due to companies controlled by parent companies

## Payables changes and due date

|  | Year opening balance | Change during the year | Year closing balance | Amount due within 12 months |
|--|----------------------|------------------------|----------------------|-----------------------------|
| Payables to shareholders for loans                       | 33.217               | -                      | 33.217               | 33.217                      |
| Payables to banks  | 49.990               | (5.981)                | 44.009               | 44.009                      |
| Advances   | 71.422               | (46.857)               | 24.565               | 24.565                      |
| Payables to suppliers                                    | 25.917               | 10.950                 | 36.867               | 36.867                      |
| Tax payables   | (7.540)              | 12.055                 | 4.515                | 4.515                       |
| Payables due to social security and welfare institutions | 2.910                | 1.935                  | 4.845                | 4.845                       |
| Other payables   | 182.671              | (55.383)               | 127.288              | 127.288                     |
| Total payables (D)                                       | 358.587              | (83.281)               | 275.306              | 275.306                     |

# Breakdown of payables by geographic area

| Geographic area  | Total   |
|--|---------|
| Payables to shareholders for loans                       | 33.217  |
| Payables to banks  | 44.009  |
| Advances   | 24.565  |
| Payables to suppliers                                    | 36.867  |
| Tax payables   | 4.515   |
| Payables due to social security and welfare institutions | 4.845   |
| Other payables   | 127.288 |
| Payables   | 275.306 |

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# Supplementary notes, income statement

# Value of production

Breakdown of net revenue by geographic area

| Geographic area | Current year value |
|-----------------|--------------------|
| Total           | 241.654            |

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