



Public Announcement of Selection to draw up a short list for the comparative evaluation of job experts' resumes aimed at the contractualization by ESCOOP – European Social Cooperative – Cooperativa Sociale Europea – sce of external experts in the framework of the activities planned by the ADRIA_Alliance – ADRIAtic cross-border ALLIANCE for the promotion of energy efficiency and climate change adaptation Project – Project N. 397/ 2° call for proposals for standard projects of the Interreg IPA CBC Italy – Albania – Montenegro 2014/2020 Programme – CUP B49D20090610004

PREMISE

- ESCOOP European Social Cooperative Cooperativa Sociale Europea sce is partner of the "ADRIA_Alliance ADRIAtic cross-border ALLIANCE for the promotion of energy efficiency and climate change adaptation" project Project N. 397/ 2° call for proposals for standard projects of the Interreg IPA CBC Italy Albania Montenegro 2014/2020 Programme, whose Application Form has been approved by the Managing Authority, Puglia Region Economic Development, Innovation Education Training and Employment Department;
- ADRIA_Alliance project while identifying specific tasks, roles, project activities and budget shares per partner, assigns to ESCOOP a set of specialistic project activities to be realized by external experts to be hired with a contract for the provision of professional services, since, at present, ESCOOP employees are not qualified to take on the roles specified below; hence it has to identify external experts and contractualize them ad hoc;

Art. 1 - Announcement of Selection Aims

ESCOOP, within the framework of the ADRIA_Alliance – ADRIAtic cross-border ALLIANCE for the promotion of energy efficiency and climate change adaptation project – Project N. 397/ 2° call for proposals for standard projects of the Interreg IPA CBC Italy – Albania – Montenegro 2014/2020 Programme, intends to draw up a short list for the comparative evaluation of job experts' resumes aimed at contractualization with contracts for the provision of professional services, n.2 external experts. Thus, this short list is aimed at facilitating the identification of external staff endowed with professional competences suitable to take on the offices provided for by the approved project Application Form for ESCOOP external experts, through fixed-term job contracts to carry out the project activities described below.

By drawing up this short list any selective procedure nor public bid or similar is undertaken, but we will simply identify people that could potentially be hired with contracts for the provision of professional services, based on the award criteria specified in this announcement with reference to specific needs to be satisfied by ESCOOP in the framework of the ADRIA_Alliance project.

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The enrolment in the short list is free of charge and it can occur upon request by candidates endowed with the specified prerequisites and the reception of candidacies does not imply any specific obligation for ESCOOP nor the assignment of any right to the applicant in terms of potential office/contract bestowal.

Those who are interested may request the enrolment in the Short List by submitting the specific application in due time and modalities specified below.

Contracts that will potentially be assigned are contracts for the provision of professional services, whose duration will be coherent with the time frame provided for by the time schedule of the ADRIA_Alliance project and anyway at ESCOOP discretion based on the project activities progress.

The experts may carry out their activities also for other customers (both public and private), but they shall not be performed in competition between the customers themselves. The provider will be subject to confidentiality obligation and shall not diffuse any news or information concerning work programmes nor commit deeds detrimental to ESCOOP.

The job performance shall be carried out at the ESCOOP premises and in all the locations planned for the project activities, in close collaboration and cooperation with the other internal staff memebrs (employees) and external (professional consultants/external experts) of the other project partners.

Each final product of the office and its single parts will be an ESCOOP property and the consultant will be banned from using and divulging it in any way.

Art. 2 - Object and description of the contracts for each professional profile

The professional performances shall be carried out according to the ESCOOP needs in terms of organization, time, place and result deriving from the implementation of the ADRIA_Alliance Project, according to the general coordination indications by the Chairman Pasquale Panico, Steering Committee member and by the Project Coordinator and ESCOOP Director, Marco Sbarra.

The profiles of the experts and the relevant tasks to be assigned are the following:

 Profile n.1 – Expert for Activity Building-up Local Governance systems for implementation of municipal energy efficiency regulations in the residential and building sector

The consultant/external expert shall attend the working meetings with the ESCOOP Staff and implement the following project activities as well as produce the following deliverables and outputs, as described in the final Project Application Form approved by the Managing Authority:

Activity A.T2.1 Building-up Local Governance systems for implementation of municipal energy efficiency regulations

ESCOOP will organize (within local communities of PPs) participatory processes aimed at 1) supporting the culture of responsibility and social cohesion; 2) guaranteeing a sustainable management of risks linked to RES sector, which may produce great benefits but also negative externalities; 3) promoting networking between local stakeholders and LAs; 4) encouraging the enhancement of common goods (energy sources) on the basis of

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participated processes by citizens and businesses of local communities. 5) increasing technical skills in the energy market. A.T.2.1 foresees the following activities: a. Support to local target communities in the development of energy efficiency regulations in the residential and building sectors; b. Structuring of an ICT-based repository on energy consumption and renewable energy production in public buildings; c. Increasing and sharing knowledge about decarbonisation and climate adaptation issues to the local SME systems, as well as the potential of the Green Economy; through the implementation of participatory processes with universities, local actors (PA, companies, citizens, NGOs) and energy experts. These activities aim to cover the existing knowledge and regulation gaps at local level that represent a strong limitation to the development of the ESCo market and the implementation of energy efficiency operations. In this regard, particular attention will be paid to the support provided to local authorities in the production of energy efficiency standards in the residential and building sectors and for the identification of new strategies to pursue the decarbonisation. ESCOOP will adopt a "multilevel governance" approach, involving also the MFE Associate Partners and Ministry ME for this purpose, in order to create conditions, throughout the duration of the Project, for vertical and horizontal dissemination and mainstreaming of the results, of the methodologies and models experimented also in other areas of Albania and Montenegro.

Deliverable D.T2.1.1 n.4 Meetings with Local Governance systems stakeholders
The deliverable foresees the organization of participatory meetings with all the actors of the
local governance systems (political/technical representatives of Municipalities, citizens,
companies, NGOs) involved in order to raise awareness about the pursuit of energy energy
efficiency interventions

Deliverable D.T2.1.2 Analysis of the local legal framework for energy efficiency in residential and building sector

This deliverable will be devoted to the analysis of the European/national/regional laws on the issue of energy efficiency to understand the borders within which a regulation of the energy efficiency in the residential and building sector can be shaped.

Deliverable D.T2.1.3 Structuration of an ICT-based repository of energy data
Development of an ICT-based repository to contain all the information related to the energy consumption and production (from RES) in public buildings. Guidelines containing protocols and modalities for the realisation of the repository will be produced on the basis of existing best-practices

Deliverable D.T2.1.4 Designing the Local Governance system Model for energy sector managing (n.4 reports)

Participatory elaboration of a model for the management of governance processes for the planning and management of RES sector. ESCOOP will support PPs in defining a governance model that is essential to create market conditions for ESCos aiming to invest in "marginal" areas

Furthermore, he/she shall contribute to the realization of the following project activities and Deliverables under the coordination by the Project Coordinator and the Profile n.2:

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Activity A.T2.2 ESCOs market strenghtening and identification of new management models

Implementation of the following activities: a. Analysis of the possible ESCO market in the territories concerned; b. Analysis of the organization and functioning of the Community Consortium model for Renewable Energy (CCRE); c. Dissemination and mainstreaming of the CCRE and support for the establishment of a Cross Border Consortium through tutoring and consulting activities by the Cross Border Incubator and suitable training paths (start-up in the energy sector); d. Organization of a training format for the training of Energy Management Experts, which will be necessary for the implementation of the ESCO market in the target territorial areas. These professionals will be in charge to promote the development of RES sector also through the use of financial instruments that enhance sustainable investments in areas with territorial "vulnerability". Thus through the use of several tools aimed to social corporate responsibility (introduction of innovative public / private tools, impact finance and mix of financial instrumentation for community businesses, impact assessment of the quantity and quality of economic and social value created by community businesses). This model is partially already tested in Italy, while for Albania and Montenegro it is necessary to transfer this good practice adapting it to national and local territorial contexts, working on the development of a CCRE model that is able to plan and manage RES development combining the entrepreneurial skills of the target territories with territorial planning and management of the local development processes. The CCRE must therefore constitute both an entrepreneurial activation tool at community level for the mobilization of a financial resources mix for local development: public and private, national and international (investment attraction); and a tool for local governance system useful to the coordination and facilitation of relations between local institutions, citizens and businesses.

Deliverable D.T2.2.1 ESCO s market analysis (n.1 Report)

The aim of this deliverable is to carry out an analysis of the ESCOs market at the national and regional levels in the territories involved in the project.

Deliverable D.T2.2.2 Analysis of CCRE model and identification of existing best-practices (n.1 Report)

Identification of CCRE management model (considering also the role of "Community cooperatives") to foster the participation of people to share the benefit associate to energy efficiency operations. Identification of best-practices to share knowledge of their management schemes among PPs.

Deliverable D.T2.2.3 Support to the creation of startups in the sector by the Cross Border Incubator (n. 4 CCRE created)

Creation of startups in the energy efficiency sector. Focus on the Public-Private partnerships and the Best Available Technologies (BAT) in the sector will be particularly highlighted. Sectoral agents will identify and eventually join national/transnational networks of sectoral operators and SMEs.

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Deliverable D.T2.2.4 Course format for the training of Energy Management Experts (n.1 report and n.1 training format)

Identification of training needs in PPs territories on the energy efficiency issue. Development of a course format for Energy Management Experts (following the most recent European law and indications) which will be used by the LAs to organize courses and to overtake the lack of sectoral expertise.

Profilo n.2 - Expert for Activity ESCOs market enforcement and identification of new management models

The consultant/external expert shall attend the working meetings with the ESCOOP Staff and implement the following project activities as well as produce the following deliverables and outputs, as described in the final Project Application Form approved by the Managing Authority:

Activity A.T2.2 ESCOs market strenghtening and identification of new management models

Implementation of the following activities: a. Analysis of the possible ESCO market in the territories concerned: b. Analysis of the organization and functioning of the Community Consortium model for Renewable Energy (CCRE); c. Dissemination and mainstreaming of the CCRE and support for the establishment of a Cross Border Consortium through tutoring and consulting activities by the Cross Border Incubator and suitable training paths (start-up in the energy sector); d. Organization of a training format for the training of Energy Management Experts, which will be necessary for the implementation of the ESCO market in the target territorial areas. These professionals will be in charge to promote the development of RES sector also through the use of financial instruments that enhance sustainable investments in areas with territorial "vulnerability". Thus through the use of several tools aimed to social corporate responsibility (introduction of innovative public / private tools, impact finance and mix of financial instrumentation for community businesses. impact assessment of the quantity and quality of economic and social value created by community businesses). This model is partially already tested in Italy, while for Albania and Montenegro it is necessary to transfer this good practice adapting it to national and local territorial contexts, working on the development of a CCRE model that is able to plan and manage RES development combining the entrepreneurial skills of the target territories with territorial planning and management of the local development processes. The CCRE must therefore constitute both an entrepreneurial activation tool at community level for the mobilization of a financial resources mix for local development; public and private, national and international (investment attraction); and a tool for local governance system useful to the coordination and facilitation of relations between local institutions, citizens and businesses.

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Identification of CCRE management model (considering also the role of "Community cooperatives") to foster the participation of people to share the benefit associate to energy efficiency operations. Identification of best-practices to share knowledge of their management schemes among PPs.

Deliverable D.T2.2.3 Support to the creation of startups in the sector by the Cross Border Incubator (n. 4 CCRE created)

Creation of startups in the energy efficiency sector. Focus on the Public-Private partnerships and the Best Available Technologies (BAT) in the sector will be particularly highlighted. Sectoral agents will identify and eventually join national/transnational networks of sectoral operators and SMEs.

Deliverable D.T2.2.4 Course format for the training of Energy Management Experts (n.1 report and n.1 training format)

Identification of training needs in PPs territories on the energy efficiency issue. Development of a course format for Energy Management Experts (following the most recent European law and indications) which will be used by the LAs to organize courses and to overtake the lack of sectoral expertise.

The project output that will be pursued thanks to the collaboration by the two professional profiles is the following: Cross border innovative community and business model for energy efficiency development.

Each one of the professional profiles above (Profiles n.1 and n.2) shall produce - for narrative and financial reporting purposes of the project activities - the following documents as provided for by the Programme Manual and particularly by the section 4.10 Rules on eligibility of expenditures (and all those that might be added during the possible updating of the same Programme Manual by the Managing Authority):

- Produced Deliverables (e.g. studies, promotional materials) or, if necessary, documentation attesting the delivery (e.g. in the case of events: agenda, list of attendants, photos, meetings minutes, etc.).
- Biannual detailed reports and final detailed report of the activities in English (the Programme official language).

Art. 3 – Duration and contracts payment for each profile

The typology of employment contract, the duration and the gross salary with reference to each professional profile sought are indicated in the table below.

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P. IVA: 06478540724





N.	Profile	Type of contract	Duration*	Gross salary (taxable income)
1	Expert for Activity Building-up Local Governance systems for implementation of municipal energy efficiency regulations in the residential and building sector	Professional service	June 2021 – December 2021	€ 4.200,00
2	Expert for Activity ESCOs market enforcement and identification of new management models	Professional service	June 2021 – December 2021	€ 8.000,00

^{*}In the case of project activities extention, the contract <u>will automatically be extended until the end of the planned project activities without variations in the amount.</u>

The gross salary specified above includes all costs (VAT excluded) and the travel expenses in the Puglia and Molise regions, in Albania and Montenegro incurred to attend the events organized in the framework of the Project as well as for the realization of the project activities as described at the Article 2.

Art. 4 – Minimum admission and priority requirements

For the Profile n.1, the experts endowed with the following requirements are admitted:

- Italian or Albanian citizenship;
- Entitlement to civic and political rights (not having lost the active political voting right);
- Age: being at least 18 years old and not having overcome the age threshold for forced retirement;
- Having accomplished all the obligations imposed by laws concerning military recruitment :
- Not having been discharged or relieved from employment in a public administration for persistent insufficient efficiency or dismissed as a consequence of a disciplinary action;
- Not having lost a public employment obtained based on the production of false documents or vitiated by non resolvable invalidity;
- Not having on his/her charge:
 - ✓ passed final convictions or final safety or prevention measures or on-going penal and/or administrative proceedings;
 - ✓ passed final convictions or final safety or prevention measures or on-going penal and/or administrative proceedings that may hinder the establishment or retention of the work relationship;
- physical fitness to the office to undertake and to the tasks to perform;
- ➤ Having a high school diploma in technical disciplines (surveyor, expert, ecc.);
- Proper knowledge and competence in the use of the most common computer-based tools and software suites;

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- Good knowledge of written and spoken Italian and English (official language of the Programme) languages.
- At least three years of working/professional experience in the relevant sector.
- Having a VAT identification number or anyway being available to get in the the case of selection.

For the Profile n.2 the experts endowed with the following requirements are admitted:

- Italian or Albanian citizenship;
- Entitlement to civic and political rights (not having lost the active political voting right);
- Age: being at least 18 years old and not having overcome the age threshold for forced retirement;
- Having accomplished all the obligations imposed by laws concerning military recruitment;
- ➤ Not having been discharged or relieved from employment in a public administration for persistent insufficient efficiency or dismissed as a consequence of a disciplinary action;
- Not having lost a public employment obtained based on the production of false documents or vitiated by non resolvable invalidity;
- > Not having on his/her charge:
- passed final convictions or final safety or prevention measures or on-going penal and/or administrative proceedings;
- passed final convictions or final safety or prevention measures or on-going penal and/or administrative proceedings that may hinder the establishment or retention of the work relationship;
- physical fitness to the office to undertake and to the tasks to perform;
- ➤ Having a degree in civil engeneering, architecture or other technical disciplines concerning the sector of buildings energy efficiency improvement;
- Proper knowledge and competence in the use of the most common computer-based tools and software suites;
- Good knowledge of written and spoken Italian and English (official language of the Programme) languages.
- Having a VAT identification number;
- ➤ At least five years of working/professional experience in
 - ☑ Consulting in UE projects;
 - ☑ Establishment and management of enterprise networks;
 - ☑ Planning low-energy buildings and of high environmental quality;
 - ☑ Buildings energy audits,
 - ☑ Technical consultancy to PAs on the theme of energy efficiency improvement and on the implementation of the main financial instruments aimed at incentivate the use of renewable energy sources and at buildings energy efficiency improvement,
 - ☑ Experience in the implementation of Municipal Energy Plans (PAES/PAESC):





- ☑ Planning of training activities in the sector;
- ☑ training addressed to professionals and companies in the sector of energy efficiency and energy production from renewable sources;
- ☑ Planning and management of participatory activities.

The possession of the minimum admission requirements will be ascertained based on the candidates' resumes.

Equal opportunities between men and women will be guaranteed in accessing the job posts which this Announcement refers to.

Furthermore, the following **additional requirements** are provided for to define contractualization priority criteria:

• for the Profile n.1

Description of the additional criterion	Modality to certify the requirement possession	Rewarding score assigned
Proven working experience in projects co-funded by EU Programmes or by foreign countries	Resume undersigned according to the DPR 445/2000	1 point for each year of proven activity
Level 2 or higher knowlege of one foreign language (English or Italian).	Resume undersigned according to the DPR 445/2000 indicating the number of foreign languages known and the relevant level	1 point for each level higher than B2 for the foreign language
Professional experience in management of projects financed by public funds	Resume undersigned according to the DPR 445/2000	1 point for each year of proven activity
Professional experience in buildings energy audit	Resume undersigned according to the DPR 445/2000	1 point for each year of proven activity
Professional experience/technical advisory to public bodies on the theme of energy efficiency improvement and on implementation of the main financial tools to subsidise the RES and the buildings energy efficiency improvement.	Resume undersigned according to the DPR 445/2000	1 point for each year of proven activity
Professional experience in data collection on energy consumption and production from renewable sources and of data for Municipal Energy Plans.	Resume undersigned according to the DPR 445/2000	1 point for each year of proven activity
Professional experience in training activities addressed to professionals and companies in the building, energy	Resume undersigned according to the DPR 445/2000	0,5 points for each course in which the candidate has participated as trainer or

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efficiency and energy production from renewable sources sectors.			Tutor
Professional experience in leading participatory activities.	Resume according 445/2000	undersigned to the DPR	1 point for each year of proven activity

For the Profile n.2

Description of the additional	Modality to certify the	Rewarding score
criterion	requirement possession	assigned
Proven working activity for at least 5		1 point for each year of
years in consulting activity in EU	according to the DPR	proven activity beyond the
projects in the relevant sector	445/2000	fifth (minimum admission
		requirement)
Professional experience in	Resume undersigned	1 point for each year of
management of projects financed by	according to the DPR	proven activity
public funds	445/2000	
Professional experience in consulting		1 point for each year of
and/or management of projects	according to the DPR	proven activity
financed by public funds	445/2000	
Planning and direction of participatory	Resume undersigned	1 point for each
activities	according to the DPR	participatory project
	445/2000	directed
Knowledge of the norms and laws	Resume undersigned	1 point for each training
ruling the relevant sector	according to the DPR	activity and/or
	445/2000	consultation performed on
		the subject
Planning of training activities and	Resume undersigned	1 point for each training
direction of enterprise networks	according to the DPR	activity directed and for
	445/2000	each consultation
		performed to enterprise
		networks and/or consortia.

Art. 5 – Terms and modalities to submit the application

In order to be admitted to participate in this comparative assessment procedure, candidates shall draft an application respecting the scheme attached to this Announcement (Annex A) otherwise it would be inadmissable, together with the following annexes:

- detailed curriculum vitae and professional resume, dated and undersigned in original with full signature on the last page, including the authorization to personal data processing;
- > copy of a valid identity document.





Applications must be sent by e-mail only to the following address

escoop-italy@escoop.eu

And include the following description in the object:

ADRIA_Alliance – Progetto N. 397 – CUP B49D20090610004 – Programma Interreg IPA CBC Italia – Albania – Montenegro 2014/2020 – Avviso pubblico per short list personale esterno

within and not later than 1 p.m. of 25/06/2021.

Applications may be submitted starting from the publication of this Announcement on the ESCOOP website.

Art. 6 - Examination, assessment criteria and modalities

The documentary check for the admissibility of the applications to be enrolled in the short list will be carried out by a specific assessment team. The examination of applications is exclusively aimed at verifying their completeness and at including the valid ones in the short list.

The admission to the short list will occur provided that the requirements specified at the Article 4 of the Announcement are satisfied.

Candidates that will prove to possess the requisites will be included in the short list since it is not foreseen to draw up any merit ranking.

Incomplete applications or that have not been properly signed or that will not satisfy the minimum requirements for admission will be excluded.

Art. 7 - Job assignment

The chosen candidates, at the incontestable discretion of ESCOOP, based on the comparative assessment of the resumes sent as annex to the Application, will be contacted by the latter and invited to attend an on-line preliminary interview.

Candidates that would successively be selected for contractualization by ESCOOP, will be convened to declare orally their willingness/availability to perform the proposed job. In that occasion ESCOOP will take the liberty of requiring documents to prove the possession of the requisites and titles declared in the application and in the annexed resume.

The office will start from the signature of the contract. The contract will set the modalities and contents of the working/professional performance.

Art.8 – Personal data processing

According to the European Regulation 679/2016 on personal data protection ("GDPR"), the data, elements and any other information acquired upon submission of the applications, will be used by ESCOOP for the purpose of participation in drawing up the short list only, guaranteeing the absolute security and privacy also when processing them through automatic and manual systems. By submitting the applications, the candidats express their consent to the processing

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above.

Art.9 - Final regualtions

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Information on the participation modalities to the procedure may be asked:

- by phone at numbers +39 0885 425370 or +39 328 8244532, asking for the Director, dr. Marco Sbarra;
- by e-mail to the address marco.sbarra@escoop.eu

Cerignola, 31 May 2021

The Chairman Pasquale Panico





Application Model (Annex A)

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Application to participate in the Public Announcement of Selection to draw up a short list for the comparative evaluation of job experts' resumes aimed at the contractualization by ESCOOP – European Social Cooperative – Cooperativa Sociale Europea – sce of external experts in the framework of the activities planned by the ADRIA_Alliance – ADRIAtic cross-border ALLIANCE for the promotion of energy efficiency and climate change adaptation Project - Project N. 397/ 2° call for proposals for standard projects of the Interreg IPA CBC Italy – Albania – Montenegro 2014/2020 Programme – CUP B49D20090610004

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n.1-2).	Candidates endowed	with the relevant r	equisites can apply for	more than or	ne Profile typol	ogy (Profiles

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the

undersigned





Profile	n.2 –	Expert	for	Activity	ESCOs	market	enforcement	and	identification	of	new
manag	ement	models									

To this purpose, under my own responsibility and fully aware of the penal sanctions in the case of false declarations under the DPR n. 445/2000 and following, declare that:

a)	I wa	s born o	on		in				(pr	ovince);	
b)) I have			_citizenship;							
c)	I enj	oy civil a	and political	rights	•						
d)	1	am	enrolled	in	the	electoral	list	of	the	Municipality	of
							;				

- e) I was not excluded from the active political voting right and I have not been discharged or relieved from employment in a public administration for persistent insufficient efficiency or I have not lost a public employment since I obtained it by producing false or invalid documents and I have not been subjected to withdrawal measures for just cause;
- f) I don't have on my charge penal convictions nor on-going penal proceedings that may hinder the establishment of a work relationship with Public Administrations according to laws in force on the subject:

g) l	possess	the		following	study	degree
_			earned	on		 at
_					,	

- h) I have an adequate knowledge and competence on the use of the most common computerbased tools software suites
- I have a good knowledge and mastery of both written and spoken English language;
- j) I am aware and implicitely accept all the prescriptions and indications specified in this Announcement;
- k) I ask that any possible communication concerning this Announcement is sent to the e-mail address indicated above and I commit to timely communicate following modifications of the latter:
- I authorize ESCOOP European Social Cooperative Cooperativa Sociale Europea sce to process my personal data according to the Article 13 of the D. Lgs. 30.06.2003, n. 196 and following:

I attach to this application:

> Resume, dated and undersigned in original and with full signature on the last page, including the following Declarations:

Being aware of the penal sanctions in the case of untrue declarations, of production or use of false acts, recalled by the article 76 of the D.P.R. 445/2000, I declare that the above

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corresponds to the truth. According to the European Regulation 679/2016 on personal data protection ("GDPR") I also declare that I was informed that the collected personal data will be processed, also by electronic means, within the framework of the proceedings for which this declaration is given only and that on this purpose I the undersigned have all the rights provided for by the Article 7 of the same law.

declaration is given only and that on for by the Article 7 of the same law.	this purpose I the undersigned have all the rights provide
Copy of a valid identity document.	
Date	Signature